

June 14, 2005



Representative Kevin Brady  
428 Cannon House Office Building  
Washington, DC 20515

Fax: 202-225-5524

ALCON LABORATORIES, INC.  
6201 South Freeway  
Fort Worth, Texas 76134-2099  
(817) 293-0450

Dear Congressman Brady:

Alcon Laboratories believes Congress should act now to open overseas markets for U.S. exports. As a first step, we urge you to strongly support the Dominican Republic-Central American Free Trade Agreement (DR-CAFTA).

Alcon is the world's largest developer, manufacturer and marketer of ophthalmic medical devices and pharmaceuticals. Our products restore sight, save sight, and dramatically improve quality of life for millions of Americans and people around the world. At our Houston facility, over 500 employees manufacture sterile surgical packs and disposable devices used in cataract surgery.

The DR-CAFTA would be a win-win for U.S. trade in general and Alcon Labs in particular. The nations included in DR-CAFTA currently impose significant tariffs on U.S. exports of medical technology products. These tariffs would be eliminated, almost entirely from the date of entry into force, under the FTA. The U.S. imposes no tariffs on medical technology products and, therefore, would not even be required to reciprocate under the DR-CAFTA.

In addition, by passing the legislation needed to implement the DR-CAFTA, Congress would be sending a very positive message about U.S. leadership on global trade issues. As you know, the Doha Development Round (DDA) of trade negotiations under the World Trade Organization (WTO) will be reaching a critical stage later this year. It has been estimated that the elimination of tariffs on medical technology products under the DDA could save our industry about \$200 million annually. Completion of the DDA would also help stimulate global economic growth, which would provide substantial benefits for industry and workers around the world.

Sincerely,

A handwritten signature in black ink, appearing to read "Cary Rayment", is written over a light blue horizontal line.

Cary Rayment  
Chairman, President and CEO